

## NOVEMBER'19 SALES

Nov-19

Particulars	Nov-19	Nov-18	Change %	Highlights
<b>MOTORCYCLES</b>				
DOMESTIC	176,337	205,259	-14	-
EXPORTS	167,109	141,285	18	Highest ever sales
SUB-TOTAL	343,446	346,544	-1	-
<b>COMMERCIAL VEHICLES</b>				
DOMESTIC	31,438	29,559	6	-
EXPORTS	28,339	30,827	-8	-
SUB-TOTAL	59,777	60,386	-1	-
<b>TOTAL (MC + CV)</b>				
DOMESTIC	207,775	234,818	-12	-
EXPORTS	195,448	172,112	14	Highest ever sales
<b>TOTAL</b>	<b>403,223</b>	<b>406,930</b>	<b>-1</b>	<b>-</b>

YTD

Particulars	Apr-Nov 2019	Apr-Nov 2018	Change %	Highlights
<b>MOTORCYCLES</b>				
DOMESTIC	1,551,139	1,773,974	-13	-
EXPORTS	1,258,087	1,162,061	8	-
SUB-TOTAL	2,809,226	2,936,035	-4	-
<b>COMMERCIAL VEHICLES</b>				
DOMESTIC	261,645	274,096	-5	-
EXPORTS	216,325	269,583	-20	-
SUB-TOTAL	477,970	543,679	-12	-
<b>TOTAL (MC + CV)</b>				
DOMESTIC	1,812,784	2,048,070	-11	
EXPORTS	1,474,412	1,431,644	3	
<b>TOTAL</b>	<b>3,287,196</b>	<b>3,479,714</b>	<b>-6</b>	<b>-</b>

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Rakesh Sharma  
Executive Director, Bajaj Auto Ltd., Pune  
2 December 2019