

## MARCH'18 SALES

Mar-18

Particulars	Mar-18	Mar-17	Change %	Highlights
<b>MOTORCYCLES</b>				
DOMESTIC	158,987	151,449	5	-
EXPORTS	110,952	92,786	20	-
SUB-TOTAL	269,939	244,235	11	-
<b>COMMERCIAL VEHICLES</b>				
DOMESTIC	44,613	17,830	150	Highest ever monthly sales
EXPORTS	19,796	10,132	95	-
SUB-TOTAL	64,409	27,962	130	Highest ever monthly sales
<b>TOTAL (MC + CV)</b>				
DOMESTIC	203,600	169,279	20	-
EXPORTS	130,748	102,918	27	Excludes ~26,000 units in transit.
<b>TOTAL</b>	<b>334,348</b>	<b>272,197</b>	<b>23</b>	-

YTD

Particulars	Apr-Mar 2018	Apr-Mar 2017	Change %	Highlights
<b>MOTORCYCLES</b>				
DOMESTIC	1,974,577	2,001,391	-1	-
EXPORTS	1,394,757	1,218,541	14	-
SUB-TOTAL	3,369,334	3,219,932	5	-
<b>COMMERCIAL VEHICLES</b>				
DOMESTIC	369,637	253,226	46	Highest ever sales
EXPORTS	267,820	192,792	39	-
SUB-TOTAL	637,457	446,018	43	Highest ever sales
<b>TOTAL (MC + CV)</b>				
DOMESTIC	2,344,214	2,254,617	4	
EXPORTS	1,662,577	1,411,333	18	-
<b>TOTAL</b>	<b>4,006,791</b>	<b>3,665,950</b>	<b>9</b>	-

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