## JULY'17 SALES

### Jul-17

<table>
<thead>
<tr>
<th>Particulars</th>
<th>Jul-17</th>
<th>Jul-16</th>
<th>Change %</th>
<th>Highlights</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>MOTORCYCLES</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Domestic</td>
<td>1,64,915</td>
<td>1,74,324</td>
<td>-5</td>
<td></td>
</tr>
<tr>
<td>Exports</td>
<td>1,00,267</td>
<td>1,11,203</td>
<td>-10</td>
<td></td>
</tr>
<tr>
<td>Sub-Total</td>
<td>2,65,182</td>
<td>2,85,527</td>
<td>-7</td>
<td></td>
</tr>
<tr>
<td><strong>COMMERCIAL VEHICLES</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Domestic</td>
<td>21,582</td>
<td>23,698</td>
<td>-9</td>
<td></td>
</tr>
<tr>
<td>Exports</td>
<td>20,963</td>
<td>20,608</td>
<td>2</td>
<td></td>
</tr>
<tr>
<td>Sub-Total</td>
<td>42,545</td>
<td>44,306</td>
<td>-4</td>
<td></td>
</tr>
<tr>
<td><strong>TOTAL (MC + CV)</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Domestic</td>
<td>1,86,497</td>
<td>1,98,022</td>
<td>-6</td>
<td></td>
</tr>
<tr>
<td>Exports</td>
<td>1,21,230</td>
<td>1,31,811</td>
<td>-8</td>
<td></td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td>3,07,727</td>
<td>3,29,833</td>
<td>-7</td>
<td></td>
</tr>
</tbody>
</table>

### YTD

<table>
<thead>
<tr>
<th>Particulars</th>
<th>Apr-July 2017</th>
<th>Apr-July 2016</th>
<th>Change %</th>
<th>Highlights</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>MOTORCYCLES</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Domestic</td>
<td>5,91,477</td>
<td>7,23,204</td>
<td>-18</td>
<td></td>
</tr>
<tr>
<td>Exports</td>
<td>4,49,419</td>
<td>4,34,863</td>
<td>3</td>
<td></td>
</tr>
<tr>
<td>Sub-Total</td>
<td>10,40,896</td>
<td>11,58,067</td>
<td>-10</td>
<td></td>
</tr>
<tr>
<td><strong>COMMERCIAL VEHICLES</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Domestic</td>
<td>73,929</td>
<td>98,902</td>
<td>-25</td>
<td></td>
</tr>
<tr>
<td>Exports</td>
<td>81,336</td>
<td>67,597</td>
<td>20</td>
<td></td>
</tr>
<tr>
<td>Sub-Total</td>
<td>1,55,265</td>
<td>1,66,499</td>
<td>-7</td>
<td></td>
</tr>
<tr>
<td><strong>TOTAL (MC + CV)</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Domestic</td>
<td>6,65,406</td>
<td>8,22,106</td>
<td>-19</td>
<td></td>
</tr>
<tr>
<td>Exports</td>
<td>5,30,755</td>
<td>5,02,460</td>
<td>6</td>
<td></td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td>11,96,161</td>
<td>13,24,566</td>
<td>-10</td>
<td></td>
</tr>
</tbody>
</table>

S. Ravikumar  
President (Business Development & Assurance), Bajaj Auto Ltd., Pune  
2 August 2017