

## JULY'13 SALES

Jul-13

| Particulars              | Jul-13         | Jul-12         | Change %   | Highlights |
|--------------------------|----------------|----------------|------------|------------|
| MOTORCYCLES              | 246,828        | 308,858        | -20        | -          |
| COMMERCIAL VEHICLES      | 34,499         | 35,292         | -2         | -          |
| <b>TOTAL</b>             | <b>281,327</b> | <b>344,150</b> | <b>-18</b> | -          |
| Exports out of the above | 110,023        | 125,501        | -12        | -          |

YTD

| Particulars              | Apr-July 2013    | Apr-July 2012    | Change %   | Highlights |
|--------------------------|------------------|------------------|------------|------------|
| MOTORCYCLES              | 1,106,979        | 1,291,481        | -14        | -          |
| COMMERCIAL VEHICLES      | 153,623          | 131,640          | 17         | -          |
| <b>TOTAL</b>             | <b>1,260,602</b> | <b>1,423,121</b> | <b>-11</b> | -          |
| Exports out of the above | 472,586          | 541,146          | -13        | -          |

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Rajiv Bajaj  
MD, Bajaj Auto Ltd., Pune  
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