## BAJAJ DOMESTIC MOTORCYCLE SALES CONTINUE TO RISE

## FY 2010

Particulars	April ~ June 2009	April ~ June 2008	Change %
MOTORCYCLES	482,727	558,633	(14)
TOTAL 2 WHEELERS	484,420	561,977	(14)
3 WHEELERS	63,242	58,118	9
TOTAL 2&3 WHEELERS	547,662	620,095	(12)
Exports out of the above	178,295	198,717	(10)

1. Bajaj motorcycle sales grew 29% Quarter on Quarter, primarily due to the successful launches since February 2009 of the XCD 135 DTS-Si, the new Pulsar 150 DTS-i, and the Pulsar 180 DTS-i.

## June 09

Particulars	June 2009	June 2008	Change %
MOTORCYCLES	167,945	175,903	(5)
TOTAL 2 WHEELERS	168,471	177,112	(5)
3 WHEELERS	24,731	19,629	26
TOTAL 2&3 WHEELERS	193,202	196,741	(2)
Exports out of the above	67726	64,878	4

- 2. With the launch of the new Pulsar 220 DTS-i on 23<sup>rd</sup> June 2009, Bajaj expects Pulsar sales to rise further beyond the 48,062 units sold in June 2009.
- 3. Furthermore, with the launch of a new large volume motorcycle on 18<sup>th</sup> July 2009, Bajaj expects to record high double digit motorcycle sales growth from August 2009 onwards.
- 4. Domestic commercial vehicle sales have begun to grow on the back of marketing initiatives focused on the in-city segment.
- 5. Exports have almost normalized after the dip in January-March 2009 and are expected to gradually exhibit positive year-on-year growth.