BEST YEAR EVER FOR BAJAJ AUTO PULSAR BECOMES A 5 MILLION BRAND

Mar-12

| Particulars | Mar-12 | Mar-11 | Growth % | Highlights |
|--------------------------|---------|---------|----------|--|
| MOTORCYCLES | 300,848 | 274,392 | 10 | * Highest ever motorcycle sales for any March. |
| COMMERCIAL VEHICLES | 34,667 | 33,349 | 4 | * Highest ever commercial vehicle sales for any March. |
| TOTAL | 335,515 | 307,741 | 9 | * Highest ever sales for any March. |
| Exports out of the above | 107,691 | 69,884 | 54 | * Highest ever exports for any March. |

YTD

| Particulars | Apr-Mar 2012 | Apr-Mar 2011 | Growth % | Highlights |
|--------------------------|--------------|--------------|----------|---|
| MOTORCYCLES | 3,834,405 | 3,387,043 | 13 | * Highest ever annual sales. * Pulsar cumulative sales exceeded 5 million units since launch. |
| COMMERCIAL VEHICLES | 515,155 | 436,884 | 18 | * Highest ever annual sales. |
| TOTAL | 4,349,560 | 3,823,954 | 14 | * Highest ever annual sales. |
| Exports out of the above | 1,579,824 | 1,203,718 | 31 | * Highest ever annual exports. |