

# Bajaj Auto Limited CIN: L65993PN2007PLC130076

Registered Office: Mumbai - Pune Road, Akurdi, Pune 411 035

Website: www.bajajauto.com; E-mail: investors@bajajauto.co.in; Telephone: +91 20 27472851; Fax: +91 20 27407380

# Statement of standalone unaudited financial results for the quarter and half year ended 30 September 2018

(₹ In Crore)

	Particulars		Quarter ended		Half yea	Half year ended	
		30.09.2018	30.06.2018	30.09.2017	30.09.2018	30.09.2017	31.03.2018
		(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)
	Sales in numbers	1,339,444	1,226,641	1,071,510	2,566,085	1,959,944	4,006,791
1	Revenue from operations						
	(a) Gross sales (See note 4)	7,831.79	7,267.19	6,461.30	15,098.98	12,201.60	25,098.64
	(b) Other operating revenue	155.00	152.10	105.13	307.10	219.02	464.62
	Total revenue from operations	7,986.79	7,419.29	6,566.43	15,406.08	12,420.62	25,563.26
2	Other income (See note 2)	381.52	404.41	296.44	785.93	753.72	1,347.25
3	Total income (1+2)	8,368.31	7,823.70	6,862.87	16,192.01	13,174.34	26,910.51
4	Expenses						
	(a) Cost of raw materials and components consumed	5,415.26	4,810.28	4,116.70	10,225.54	7,539.62	15,999.16
	(b) Purchase of traded goods	413.93	354.56	325.97	768.49	657.90	1,401.25
	(c) Changes in inventories of finished goods, work-in-progress and traded goods	(46.33)	134.42	106.54	88.09	160.96	9.68
	(d) Excise duty	-	-	(13.48)	-	398.34	398.34
	(e) Employee benefits expense	311.94	314.04	264.39	625.98	536.93	1,069.09
	(f) Finance costs	0.31	0.31	0.47	0.62	0.71	1.31
	(g) Depreciation and amortisation expense	71.51	69.97	76.97	141.48	152.23	314.80
	(h) Other expenses	555.24	528.93	471.97	1,084.17	898.74	1,926.38
	(i) Expenses capitalised	(6.20)	(4.36)	(4.05)	(10.56)	(8.61)	(24.07)
	Total expenses	6,715.66	6,208.15	5,345.48	12,923.81	10,336.82	21,095.94
5	Profit before exceptional items and tax (3-4)	1,652.65	1,615.55	1,517.39	3,268.20	2,837.52	5,814.57
6	Exceptional items (See note 3)	-	-	-	-	32.00	32.00
7	Profit before tax (5-6)	1,652.65	1,615.55	1,517.39	3,268.20	2,805.52	5,782.57
8	Tax expense						
	(a) Current tax	522.29	490.57	448.15	1,012.86	778.57	1,646.36
	(b) Deferred tax	(22.12)	9.75	(42.62)	(12.37)	(8.84)	68.11
	Total tax expense	500.17	500.32	405.53	1,000.49	769.73	1,714.47
9	Profit for the period (7-8)	1,152.48	1,115.23	1,111.86	2,267.71	2,035.79	4,068.10
10	Other comprehensive income, net of tax						
	(a) Items that will not be reclassified to profit or loss	(3.90)	(3.90)	(4.42)	(7.80)	(8.83)	(13.99)
	(b) Items that will be reclassified to profit or loss	(171.42)	(178.11)	(77.43)	(349.53)	(73.44)	(96.36)
	Total other comprehensive income, net of tax	(175.32)	(182.01)	(81.85)	(357.33)	(82.27)	(110.35)
11	Total comprehensive income (9+10)	977.16	933.22	1,030.01	1,910.38	1,953.52	3,957.75
12	Paid-up equity share capital (Face value of ₹ 10)	289.37	289.37	289.37	289.37	289.37	289.37
13	Other equity						18,814.49
14	Basic and diluted earnings per share (₹) (not annualised)	39.8	38.5	38.4	78.4	70.4	140.6

#### Notes:

1. Disclosure of standalone assets and liabilities (Balance Sheet) as per Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 for the half year ended 30 September 2018 -

				(₹ In Crore)
	Particulars	As at	As at	As at
	Tarticulars	30.09.2018	30.09.2017	31.03.2018
		(Unaudited)	(Unaudited)	(Audited)
Α	Assets			
1	Non-current assets			
	(a) Property, plant and equipment	1,734.49	1,847.13	1,821.22
	(b) Capital work-in-progress	10.06	11.91	11.15
	(c) Investment property	56.31	57.70	57.11
	(d) Intangible assets	24.68	22.33	-
	(e) Intangible assets under development	20.59	35.86	45.32
	(f) Investment in subsidiaries	1,222.72	1,222.72	1,222.72
	(g) Financial assets			
	Investments	12,929.77	4,200.43	10,600.17
	Loans	31.33	30.28	30.64
	Other financial assets	0.02	0.02	0.02
	(h) Income tax assets (net)	438.66	399.94	438.66
	(i) Other non-current assets	344.15	375.87	356.85
	Sub-total - Non-current assets	16,812.78	8,204.19	14,583.86
2	Current assets			
	(a) Inventories	677.97	545.32	742.58
	(b) Financial assets	011.91	040.32	142.30
	Investments	3.889.05	9.680.16	5.765.41
		3,009.05 2,282.16	1,425.46	1,491.87
	Trade receivables	2,202.16 485.57	331.45	760.94
	Cash and cash equivalents			
	Other bank balances	20.23 7.44	17.84	17.06 6.26
	Loans	7.44 44.63	7.48 129.34	79.36
	Other financial assets	904.71		
	(c) Other current assets		1,567.47	372.15
	Sub-total - Current assets	8,311.76	13,704.52	9,235.63
_	Total - Assets	25,124.54	21,908.71	23,819.49
В	Equity and liabilities			
1	Equity			
	(a) Equity share capital	289.37	289.37	289.37
	(b) Other equity	18,651.16	16,810.24	18,814.49
	Sub-total - Equity	18,940.53	17,099.61	19,103.86
2	Non-current liabilities			
2				
	(a) Financial liabilities Sales tax deferral	121.25	120.33	120.77
	Sales tax deferral (b) Provisions	121.25	120.33	120.77
	(c) Deferred tax liabilities (net)	140.20	261.24	323.42
	(d) Government grant	45.28	47.93	46.61
		1.20	1.48	1.35
	(e) Other non-current liabilities  Sub-total - Non-current liabilities	427.03	533.61	604.34
		421.03	333.01	004.34
3	Current liabilities			
	(a) Financial liabilities			
	Trade payables	4,153.09	3,225.74	3,244.32
	Other financial liabilities	826.43	298.25	329.26
	(b) Other current liabilities	350.70	395.01	393.72
	(c) Provisions	146.41	135.22	125.60
	(d) Government grant	2.65	2.65	2.65
	(e) Current tax liabilities (net)	277.70	218.62	15.74
	Sub-total - Current liabilities	5,756.98	4,275.49	4,111.29
	Total - Equity and liabilities	25,124.54	21,908.71	23,819.49
		,	, 11	

# Notes (contd.):

2 Other income includes following -

(₹ In Crore)

Particulars		Quarter ended			Half year ended	
	30.09.2018	30.06.2018	30.09.2017	30.09.2018	30.09.2017	31.03.2018
	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)
Investment income	297.54	336.06	241.53	633.60	635.54	1,088.26
Others	83.98	68.35	54.91	152.33	118.18	258.99

- 3 Exceptional items represent a one time payment to dealers to compensate them for any losses incurred on introduction of GST as a result of pre-GST inventory held on 30 June 2017.
- 4 Post the applicability of GST with effect from 1 July 2017, Sales are required to be disclosed net of GST. Accordingly, the Gross sales figures for the half year ended 30 September 2018 are not comparable with the previous periods presented in the results.
- The Company has opted to publish Extracts of the Unaudited/Audited Consolidated Financial Results, pursuant to option made available as per Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015. These standalone financial results are available on the Company's website viz. www.bajajauto.com and on the websites of BSE (www.bseindia.com) and NSE (www.nseindia.com).
- 6 Figures for previous year / period have been regrouped wherever necessary.
- 7 ₹ 1 crore is equal to ₹ 10 million.
- 8 The above results have been reviewed by the Audit Committee, approved by the Board of Directors in the meeting held on 24 October 2018 and subjected to a limited review by the statutory auditors.

By order of the Board of Directors For Bajaj Auto Limited

Pune

Date: 24 October 2018

Rahul Bajaj Chairman



## Bajaj Auto Limited CIN: L65993PN2007PLC130076

Registered Office : Mumbai - Pune Road, Akurdi, Pune 411 035

Website: www.bajajauto.com; E-mail: investors@bajajauto.co.in; Telephone: +91 20 27472851; Fax: +91 20 27407380

## Statement of consolidated unaudited financial results for the quarter and half year ended 30 September 2018

	Particulars		Quarter ended		Half yea	ar ended	Year ended
		30.09.2018	30.06.2018	30.09.2017	30.09.2018	30.09.2017	31.03.2018
		(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)
1	Revenue from operations						
•	(a) Gross sales (See note 5)	7,831.79	7,267.19	6,461.30	15,098.98	12,201.60	25,098.64
	(b) Other operating revenue	155.00	152.10	105.13	307.10	219.02	464.62
	Total revenue from operations	7,986.79	7,419.29	6,566.43	15,406.08	12,420.62	25,563.26
2	Other income (See note 3)	381.52	310.05	297.18	691.57	620.65	1,212.27
3	Total income (1+2)	8,368.31	7,729.34	6,863.61	16,097.65	13,041.27	26,775.53
4	Expenses	,	•	·	·	ŕ	,
	(a) Cost of raw materials and components consumed	5,415.26	4,810.28	4,116.70	10,225.54	7,539.62	15,999.16
	(b) Purchase of traded goods	413.93	354.56	325.97	768.49	657.90	1,401.25
	(c) Changes in inventories of finished goods, work-in-progress and traded goods	(46.33)	134.42	106.54	88.09	160.96	9.68
	(d) Excise duty	-	-	(13.48)	-	398.34	398.34
	(e) Employee benefits expense	312.40	314.35	264.95	626.75	537.65	1,069.48
	(f) Finance costs	0.31	0.31	0.47	0.62	0.71	1.31
	(g) Depreciation and amortisation expense	71.51	69.97	76.97	141.48	152.23	314.80
	(h) Other expenses	555.54	529.57	472.33	1,085.11	899.36	1,927.78
	(i) Expenses capitalised	(6.20)	(4.36)	(4.05)	(10.56)	(8.61)	(24.07)
	Total expenses	6,716.42	6,209.10	5,346.40	12,925.52	10,338.16	21,097.73
5	Share of profits of associate	104.85	21.85	81.90	126.70	128.95	287.61
6	Profit before exceptional items and tax (3-4+5)	1,756.74	1,542.09	1,599.11	3,298.83	2,832.06	5,965.41
7	Exceptional items (See note 4)	-	•	-	•	32.00	32.00
8	Profit before tax (6-7)	1,756.74	1,542.09	1,599.11	3,298.83	2,800.06	5,933.41
9	Tax expense						
	(a) Current tax	522.29	490.57	448.15	1,012.86	778.57	1,646.36
	(b) Deferred tax	(22.12)	9.75	(42.62)	(12.37)	(8.84)	68.11
	Total tax expense	500.17	500.32	405.53	1,000.49	769.73	1,714.47
10	Profit after tax (8-9)	1,256.57	1,041.77	1,193.58	2,298.34	2,030.33	4,218.94
11	Profit attributable to non-controlling interest	-	(0.01)	-	(0.01)	0.01	(0.01)
12	Profit for the period (10-11)	1,256.57	1,041.78	1,193.58	2,298.35	2,030.32	4,218.95
13	Other comprehensive income, net of tax						
	(a) Items that will not be reclassified to profit or loss	(3.90)	(3.90)	(4.42)	(7.80)	(8.83)	(13.34)
	(b) Items that will be reclassified to profit or loss	(53.01)	(203.87)	49.95	(256.88)	179.19	251.08
	Total other comprehensive income, net of tax	(56.91)	(207.77)	45.53	(264.68)	170.36	237.74
14	Total comprehensive income (12+13)	1,199.66	834.01	1,239.11	2,033.67	2,200.68	4,456.69
	Total comprehensive meanic (12-13)	1,133.00	004.01	1,200.11	2,000.01	2,200.00	4,400.00
15	Profit attributable to:						
13		1 256 57	1 044 70	1 102 50	2,298.35	2 020 22	4 040 05
	Owners of the company	1,256.57	1,041.78	1,193.58	,	2,030.32	4,218.95
	Non-controlling interests	-	(0.01)	-	(0.01)	0.01	(0.01)
16	Total comprehensive income attributable to:						
	Owners of the company	1,199.66	834.01	1,239.11	2,033.67	2,200.68	4,456.69
	Non-controlling interests	-	(0.01)	-	(0.01)	0.01	(0.01)
17	Paid-up equity share capital (Face value of ₹ 10)	289.37	289.37	289.37	289.37	289.37	289.37
18	Other equity						20,135.87
19	Basic and diluted earnings per share (₹) (not annualised)	43.4	36.0	41.2	79.4	70.2	145.8
-	, , , , , , , , , , , , , , , , , , , ,		2010				

#### Segment-wise revenue, results and capital employed (consolidated) (₹ In Crore) **Particulars** Quarter ended Half year ended 30.09.2018 30.06.2018 30.09.2017 30.09.2018 30.09.2017 31.03.2018 (Unaudited) (Unaudited) (Unaudited) (Unaudited) (Unaudited) (Audited) Segment revenue 6,622.08 15,558.41 12,540.80 Automotive 8,070.77 7,487.64 25,822.34 241.70 539.24 953.19 297.54 241.53 500.47 Investments 7,729.34 26,775.53 8,368.31 6,863.61 16,097.65 13,041.27 Total Segment profit before tax and finance costs 1,301.39 2,761.57 4,983.66 Automotive 1,460.18 1,358.58 2,301.37 296.87 241.01 537.88 951.06 Investments 241.00 499.40 3,299.45 5,934.72 Total 1,757.05 1,542.40 1,599.58 2,800.77 Less: Finance costs 0.31 0.31 0.47 0.62 0.71 1.31 Total profit before tax 1,756.74 1,542.09 1,599.11 3,298.83 2.800.06 5,933.41 Capital employed Segment assets 9.252.91 9,252.91 8.032.04 8.427.67 8.622.28 8.622.28 Automotive 13,956.16 16,877.71 17,743.19 13,956.16 16,877.71 16,670.30 Investments 438.66 192.93 399.94 438.66 399.94 438.66 Unallocable 26,569.28 26,363.79 22,978.38 26,569.28 22,978.38 25,141.00 Sub-total Segment liabilities 5,618.08 4,683.82 4,158.39 5,618.08 4,158.39 4,206.55 Automotive Investments 218.62 Unallocable 277.70 15.74 277.70 218.62 15.74 4,699.56 4,377.01 5,895.78 Sub-total 5,895.78 4,377.01 4.222.29 Capital employed Automotive 3,634.83 3,743.85 4,463.89 3,634.83 4,463.89 3,825.49 16,877.71 17,743.19 13,956.16 16,877.71 13,956.16 16,670.30 Investments 181.32 160.96 181.32 422.92 Unallocable 160.96 177.19 21,664.23 18,601.37 18,601.37 20,918.71 20,673.50 20,673.50 Total

#### Notes:

1. The consolidated financial results include results of the following companies:

Name of the company	% shareholding and	Segment	Consolidated as
	voting power of Bajaj		
	Auto Limited		
a. PT. Bajaj Auto Indonesia	99.25%	Automotive	Subsidiary
b. Bajaj Auto International Holdings BV *	100%	Automotive	Subsidiary

<sup>\*</sup> The consolidated financial results of Bajaj Auto International Holdings BV include 47.99% interest in KTM AG as an associate.

Disclosure of consolidated assets and liabilities (Balance Sheet) as per Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 for the half year ended 30 September 2018 -

				(₹ In Crore
	Particulars	As at 30.09.2018	As at 30.09.2017	As at 31.03.2018
		(Unaudited)	(Unaudited)	(Audited)
Α	Assets			
1	Non-current assets			
	(a) Property, plant and equipment	1,734.49	1,847.13	1,821.22
	(b) Capital work-in-progress	10.06	11.91	11.15
	(c) Investment property	56.31	57.70	57.11
	(d) Intangible assets	24.68	22.33	-
	(e) Intangible assets under development	20.59	35.86	45.32
	(f) Investment in associate of subsidiary	2,654.92	2,275.26	2,528.99
	(g) Financial assets Investments	12,929.77	4,200.43	10 000 17
	Loans	31.33	4,200.43 30.28	10,600.17 30.68
	Other financial assets	0.02	0.02	0.02
	(h) Income tax assets (net)	438.66	399.94	438.66
	(i) Other non-current assets	344.15	375.87	356.85
	Sub-total - Non-current assets	18,244.98	9,256.73	15,890.17
		10,2 : 1100	0,2000	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
2	Current assets	077.07	545.00	740.50
	(a) Inventories	677.97	545.32	742.58
	(b) Financial assets Investments	2 000 05	0.690.46	E 70E 44
		3,889.05 2,282.16	9,680.16 1,425.46	5,765.41 1,491.87
	Trade receivables Cash and cash equivalents	2,202.10 497.88	347.37	775.60
	Other bank balances	20.23	17.84	17.06
	Loans	7.44	7.48	6.26
	Other financial assets	44.63	129.34	79.36
	(c) Other current assets	904.94	1,568.68	372.69
	Sub-total - Current assets	8,324.30	13,721.65	9,250.83
	Total - Assets	26,569.28	22,978.38	25,141.00
В	Equity and liabilities	,	,	,
1	Equity			
'	(a) Equity share capital	289.37	289.37	289.37
	(b) Other equity	20,095.84	17,879.81	20,135.87
	Equity attributable to owners of the Company	20,385.21	18.169.18	20,425.24
	(c) Non-controlling interest	0.01	0.04	0.02
	Subtotal - Total equity	20,385.22	18,169.22	20,425.26
2	• •	,	·	·
2	Non-current liabilities (a) Financial liabilities			
	Sales tax deferral	121.25	120.33	120.77
	(b) Provisions	140.20	102.63	112.19
	(c) Deferred tax liabilities (net)	119.10	261.24	323.42
	(d) Government grant	45.28	47.93	46.61
	(e) Other non-current liabilities	1.20	1.48	1.35
	Sub-total - Non-current liabilities	427.03	533.61	604.34
3	Current liabilities			
3	(a) Financial liabilities			
	Trade payables	4,153.14	3,225.80	3,244.42
	Other financial liabilities	826.43	298.25	3,244.42
	(b) Other current liabilities	350.70	395.01	393.73
	(c) Provisions	146.41	135.22	125.60
	(d) Government grant	2.65	2.65	2.65
	(e) Current tax liabilities (net)	277.70	218.62	15.74
	Sub-total - Current liabilities	5,757.03	4,275.55	4,111.40
	Total - Equity and liabilities	26,569.28	22,978.38	25,141.00
		20,000.20	,0.000	20,

## Notes (contd.):

3 Other income includes following -

(₹ In Crore)

Particulars		Quarter ended			Half year ended	
	30.09.2018	30.06.2018	30.09.2017	30.09.2018	30.09.2017	31.03.2018
	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)
Investment income	297.54	241.70	241.53	539.24	500.47	953.19
Others	83.98	68.35	55.65	152.33	120.18	259.08

- 4 Exceptional items represent a one time payment to dealers to compensate them for any losses incurred on introduction of GST as a result of pre-GST inventory held on 30 June 2017.
- 5 Post the applicability of GST with effect from 1 July 2017, Sales are required to be disclosed net of GST. Accordingly, the Gross sales figures for the half year ended 30 September 2018 are not comparable with the previous periods presented in the results.
- The Company has opted to publish Extracts of the Unaudited/Audited Consolidated Financial Results, pursuant to option made available as per Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015. The standalone financial results are available on the Company's website viz. www.bajajauto.com and on the websites of BSE (www.bseindia.com) and NSE (www.nseindia.com). Key standalone financial information is given below:

(₹ In Crore)

Particulars		Quarter ended			Half year ended		
	30.09.2018	30.06.2018	30.09.2017	30.09.2018	30.09.2017	31.03.2018	
	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)	
Revenue from operations and other income	8,368.31	7,823.70	6,862.87	16,192.01	13,174.34	26,910.51	
Profit before tax	1,652.65	1,615.55	1,517.39	3,268.20	2,805.52	5,782.57	
Profit after tax	1,152.48	1,115.23	1,111.86	2,267.71	2,035.79	4,068.10	

- 7 Figures for previous year / period have been regrouped wherever necessary.
- 8 ₹1 crore is equal to ₹10 million.
- 9 The above results have been reviewed by the Audit Committee, approved by the Board of Directors in the meeting held on 24 October 2018 and subjected to a limited review by the statutory auditors.

By order of the Board of Directors For Bajaj Auto Limited

Pune

Date: 24 October 2018

Rahul Bajaj Chairman