

Bajaj Auto Limited CIN: L65993PN2007PLC130076

Registered Office: Mumbai - Pune Road, Akurdi, Pune 411 035

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Statement of standalone unaudited financial results for the quarter and nine months ended 31 December 2017

(₹ In Crore)

Sales in numbers 1,001,469 1,071,510 85,645 2,961,413 2,678,323 3,665,96 1,671,510 1								
Sales in numbers		Particulars					ths ended	Year ended
Sales in numbers						31.12.2017	31.12.2016	31.03.2017
Revenue from operations			(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)
Concess sales (See note 3)		Sales in numbers	1,001,469	1,071,510	851,645	2,961,413	2,878,323	3,665,950
(b) Other operating revenue 123.11 105.13 91.33 342.13 30.087 333.11	1	Revenue from operations						
Total revenue from operations 6,389,34 6,586,43 5,354,13 18,789,96 17,875,20 23,088.0		(a) Gross sales (See note 3)						22,694.87
2 Other income (See note 1)								393.16
3 Total income (1+2) 6,969.21 6,862.87 5,673.42 19,770.55 18,803.57 24,310.0 4 Expenses (a) Cost of raw malerial and components consumed 3,970.97 4,116.70 2,992.32 11,510.59 10,266.83 13,285.31 (b) Purchases of traded goods (c) Changes in inventories of finished goods, work-in-progress and traded goods 404.40 325.97 323.71 1,062.30 1,002.55 1,382.4 (c) Changes in inventories of finished goods, work-in-progress and traded goods (20,70) 106.54 86.02 140.26 35.50 (43.61 (d) Excise duty - (13.48) 287.24 399.34 1,005.84 1,321.3 (e) Employee benefits expense 265.19 264.39 242.72 802.12 769.75 997.0 (f) Finance costs 0.30 0.47 0.26 1.01 1.16 1.4 (g) Depreciation and amortisation expense 74.68 76.97 77.17 226.91 231.59 307.2 (i) Offer expenses 525.88 471.97 400.88 1,242.62 1.233.98 1,743.3 (i) Expenses capitalised (7.85) (4.05) (4.67) (16.46)			,	•		•		23,088.03
Expenses	2	,						1,221.97
(a) Cost of rew material and components consumed 3,970.97 4,116.70 2,992.22 11,510.59 10,265.83 13,286.3 (b) Purchases of traided goods 404.40 325.97 323.71 1,062.30 1,002.55 1,382.4 (c) Changes in inventories of finished goods, work-in-progress and traided goods (d) Excise duty - (13.48) 287.24 398.34 1,005.84 1,221.3 (e) Employee benefits expense 265.19 264.39 242.72 802.12 769.75 997.0 (f) Finance costs 0.30 0.47 0.26 1.01 1.16 1.44 (g) Depreciation and amortisation expense 77.68 76.97 77.17 226.91 231.59 307.25 (f) Content of the expenses 525.88 471.97 400.88 1.424.62 1293.99 1,745.30 (f) Expenses capitalised (f) Cher expenses 5.245.84 4.05 (4.05) (4.07) (16.46) (14.62) (22.22 1.01) (f) Other exceptional items and tax (3-4) 1.383.34 1.317.39 1.285.77 4.220.86 4.211.99 5.335.66 (f) Cherrote tax (5-6) (f) Cher exceptional items and tax (3-4) (f) Cher exceptional items and tax (3-4) (f) Cher exceptional items (5e note 2) 32.00 32.00 32.00 32.00 32.00 32.00	3	· ,	6,596.21	6,862.87	5,673.42	19,770.55	18,803.57	24,310.00
(b) Purchases of traded goods (c) Charges in inventries of finished goods, work-in-progress and traded goods (d) Cxose du'y (e) Expose du'y (e) Employee benefits expense (265.19 (264.39 (272 (380.12 (39.24 (398.34 (1.005.84 (1.221.3) (9) Employee benefits expense (265.19 (264.39 (264.39 (264.39 (264.39 (264.39 (264.39 (264.39 (264.39 (264.39 (264.39 (264.39 (264.39 (266.3	4	line and						
(c) Changes in inventories of finished goods, work-in-progress and traded goods (d) Excise duty (e) Employee benefits expense (f) Finance costs (f) Finance costs (f) Finance costs (f) Expenses capitalised (f) Expenses ca								
(c) Excise duty (e) Employee benefits expense (e) Employee benefits expense (f) Finance costs (f) Finance costs (g) Depreciation and amortisation expense (f) Finance costs (g) Depreciation and amortisation expense (g) Depreciation and amortisation expense (f) Excise State St						,		,
(e) Employee benefits expense			(20.70)					(43.68)
(f) Finance costs		(.)	-					
G Depreciation and amortisation expense 74.68 76.97 77.17 226.91 231.59 307.2		(e) Employee benefits expense	265.19	264.39	242.72	802.12	769.75	997.07
(h) Other expenses		()						1.40
(i) Expenses capitalised (7.85) (4.05) (4.67) (16.46) (14.62) (22.27) Total expenses (5.212.87 (5.345.48) 4.387.65 (15.549.99 14.591.58) 18.974.35 (5.212.87 (5.345.48) 4.387.65 (15.549.99 14.591.58) 18.974.35 (5.212.87 (5.212.87 (5.345.48) 4.387.65) 15.549.99 14.591.58 (18.974.35) 1.200 (5.212.87 (5.212.		(6)						307.29
Total expenses 5,212.87 5,345.48 4,387.65 15,549.69 14,591.58 18,974.37 5 Profit before exceptional items and tax (3-4) 1,383.34 1,517.39 1,285.77 4,220.86 4,211.99 5,335.66 Exceptional items (See note 2) 32.00 - 32.00 32.00 32.00 32.00 32.00 32.00 32.00 32.00 32.00 32.00 32.00 32.00 - 32.00								1,745.38
5 Profit before exceptional items and tax (3-4) 1,383.34 1,517.39 1,285.77 4,220.86 4,211.99 5,335.66 6 Exceptional items (See note 2) - - - 32.00 - - 7 Profit before tax (5-6) 1,383.34 1,517.39 1,285.77 4,188.86 4,211.99 5,335.66 8 Tax expense -			\ /	, ,				(22.27)
6 Exceptional items (See note 2) - - 32.00 - - 7 Profit before tax (5-6) 1,383.34 1,517.39 1,285.77 4,188.86 4,211.99 5,335.65 8 Tax expense -			, ,			•		
7 Profit before tax (5-6)	_	, ,	1,383.34	1,517.39	1,285.77	•	4,211.99	5,335.63
8 Tax expense 1,202.99 1,143.69 1,457.60 (a) Current tax 424.42 448.15 307.65 1,202.99 1,143.69 1,457.60 (b) Deferred tax 6.48 (42.62) 53.50 (2.36) 42.56 50.4 Total tax expense 430.90 405.53 361.15 1,200.63 1,186.25 1,508.0° 9 Profit for the period (7-8) 952.44 1,111.86 924.62 2,988.23 3,025.74 3,827.5° 10 Other comprehensive income, net of tax 8.39 (4.42) (14.71) (0.44) (20.60) (13.0° (b) Items that will not be reclassified to profit or loss 8.393 (77.43) (10.72) 10.49 8.86 127.1° Total other comprehensive income, net of tax 92.32 (81.85) (25.43) 10.05 (11.74) 114.1° 11 Total comprehensive income (9+10) 1,044.76 1,030.01 899.19 2,998.28 3,014.00 3,941.7° 12 Paid-up equity share capital (Face value of ₹ 10) 289.37 289.37 289.37 289.37 289.37 289.37 289.37 289.37 289.37 289.37	6		-	-	-		-	-
(a) Current tax 424.42 448.15 307.65 1,202.99 1,143.69 1,457.60 (b) Deferred tax 6.48 (42.62) 53.50 (2.36) 42.56 50.4 Total tax expense 430.90 405.53 361.15 1,200.63 1,186.25 1,508.00 9 Profit for the period (7-8) 952.44 1,111.86 924.62 2,988.23 3,025.74 3,827.50 10 Other comprehensive income, net of tax 0 Items that will not be reclassified to profit or loss 8.39 (4.42) (14.71) (0.44) (20.60) (13.04 (b) Items that will be reclassified to profit or loss 83.93 (77.43) (10.72) 10.49 8.86 127.15 Total other comprehensive income, net of tax 92.32 (81.85) (25.43) 10.05 (11.74) 114.15 11 Total comprehensive income (9+10) 1,044.76 1,030.01 899.19 2,998.28 3,014.00 3,941.76 12 Paid-up equity share capital (Face value of ₹ 10) 289.37 289.37 289.37 289.37 289.37 289.37 289.37 289.37 289.37 289.37 289.37 289.37	7	, ,	1,383.34	1,517.39	1,285.77	4,188.86	4,211.99	5,335.63
(b) Deferred tax 6.48 (42.62) 53.50 (2.36) 42.56 50.4 Total tax expense 430.90 405.53 361.15 1,200.63 1,186.25 1,508.0° 9 Profit for the period (7-8) 952.44 1,111.86 924.62 2,988.23 3,025.74 3,827.5° 10 Other comprehensive income, net of tax 8.39 (4.42) (14.71) (0.44) (20.60) (13.0° (b) Items that will be reclassified to profit or loss 83.93 (77.43) (10.72) 10.49 8.86 127.1° Total other comprehensive income, net of tax 92.32 (81.85) (25.43) 10.05 (11.74) 114.1° 11 Total comprehensive income (9+10) 1,044.76 1,030.01 899.19 2,998.28 3,014.00 3,941.7° 12 Paid-up equity share capital (Face value of ₹ 10) 289.37 289.37 289.37 289.37 289.37 289.37 289.37 289.37 289.37 289.37 289.37 16,744.76 13 Reserves excluding Revaluation Reserves 16,744.76 17.0° 17.0° 17.0° 17.0° 17.0° 18.0° 18.0° 18.0° </td <td>8</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>	8							
Total tax expense 430.90 405.53 361.15 1,200.63 1,186.25 1,508.00 9 Profit for the period (7-8) 952.44 1,111.86 924.62 2,988.23 3,025.74 3,827.50 10 Other comprehensive income, net of tax 8.39 (4.42) (14.71) (0.44) (20.60) (13.04) (b) Items that will not be reclassified to profit or loss 83.93 (77.43) (10.72) 10.49 8.86 127.19 Total other comprehensive income, net of tax 92.32 (81.85) (25.43) 10.05 (11.74) 114.71 11 Total comprehensive income (9+10) 1,044.76 1,030.01 899.19 2,998.28 3,014.00 3,941.71 12 Paid-up equity share capital (Face value of ₹ 10) 289.37						,		
9 Profit for the period (7-8) 952.44 1,111.86 924.62 2,988.23 3,025.74 3,827.50 10 Other comprehensive income, net of tax (a) Items that will not be reclassified to profit or loss (b) Items that will be reclassified to profit or loss (5) Items that will be reclassified to profit or loss (6) Items that will be reclassified to profit or loss (77.43) (10.72) 10.49 8.86 127.19 10 Total other comprehensive income, net of tax 11 Total comprehensive income (9+10) 12 Paid-up equity share capital (Face value of ₹ 10) 13 Reserves excluding Revaluation Reserves 14.74.76 15.744.76 16.744.76 17.715 18.39 18.39 18.39 18.30 18.39 18.30		(/		, ,		, ,		
10 Other comprehensive income, net of tax 8.39 (4.42) (14.71) (0.44) (20.60) (13.04) (a) Items that will not be reclassified to profit or loss 8.39 (77.43) (10.72) 10.49 8.86 127.19 Total other comprehensive income, net of tax 92.32 (81.85) (25.43) 10.05 (11.74) 114.41 11 Total comprehensive income (9+10) 1,044.76 1,030.01 899.19 2,998.28 3,014.00 3,941.79 12 Paid-up equity share capital (Face value of ₹ 10) 289.37 289.37 289.37 289.37 289.37 289.37 289.37 289.37 16,744.70 13 Reserves excluding Revaluation Reserves 16,744.70 10.42 10.49 10.49 10.49 8.86 127.19 11.41		'				,		
(a) Items that will not be reclassified to profit or loss 8.39 (4.42) (14.71) (0.44) (20.60) (13.04) (b) Items that will be reclassified to profit or loss 83.93 (77.43) (10.72) 10.49 8.86 127.19 Total other comprehensive income, net of tax 92.32 (81.85) (25.43) 10.05 (11.74) 114.19 11 Total comprehensive income (9+10) 1,044.76 1,030.01 899.19 2,998.28 3,014.00 3,941.79 12 Paid-up equity share capital (Face value of ₹ 10) 289.37 289.37 289.37 289.37 289.37 289.37 289.37 16,744.70 13 Reserves excluding Revaluation Reserves 16,744.70 <	9		952.44	1,111.86	924.62	2,988.23	3,025.74	3,827.56
(b) Items that will be reclassified to profit or loss 83.93 (77.43) (10.72) 10.49 8.86 127.11 Total other comprehensive income, net of tax 92.32 (81.85) (25.43) 10.05 (11.74) 114.11 11 Total comprehensive income (9+10) 1,044.76 1,030.01 899.19 2,998.28 3,014.00 3,941.71 12 Paid-up equity share capital (Face value of ₹ 10) 289.37 289.37 289.37 289.37 289.37 289.37 289.37 16,744.70 13 Reserves excluding Revaluation Reserves 16,744.70 <	10	· · · · · · · · · · · · · · · · · · ·						
Total other comprehensive income, net of tax 92.32 (81.85) (25.43) 10.05 (11.74) 114.11 11 Total comprehensive income (9+10) 1,044.76 1,030.01 899.19 2,998.28 3,014.00 3,941.7 12 Paid-up equity share capital (Face value of ₹10) 289.37 289.37 289.37 289.37 289.37 289.37 289.37 289.37 16,744.70 13 Reserves excluding Revaluation Reserves 16,744.70				, ,		\ /	\ /	(13.04)
11 Total comprehensive income (9+10) 1,044.76 1,030.01 899.19 2,998.28 3,014.00 3,941.7 12 Paid-up equity share capital (Face value of ₹10) 289.37 289.37 289.37 289.37 289.37 289.37 289.37 16,744.70 13 Reserves excluding Revaluation Reserves 10,744.70		(b) Items that will be reclassified to profit or loss		` /	` /	10.49		127.19
12 Paid-up equity share capital (Face value of ₹ 10) 289.37 289.37 289.37 289.37 289.37 289.37 289.37 289.37 138.37 289.37		Total other comprehensive income, net of tax	92.32	(81.85)	(25.43)	10.05	(11.74)	114.15
13 Reserves excluding Revaluation Reserves 16,744.70	11	• • • • • • • • • • • • • • • • • • • •	1,044.76	1,030.01	899.19	2,998.28	3,014.00	3,941.71
	12	, , , , , , , , , , , , , , , , , , , ,	289.37	289.37	289.37	289.37	289.37	289.37
14 Basic and diluted earnings per share (₹) (not annualised) 32.9 38.4 32.0 103.3 104.6 132.5	13							16,744.76
	14	Basic and diluted earnings per share (₹) (not annualised)	32.9	38.4	32.0	103.3	104.6	132.3

Notes:

1 Other income includes following -

(₹ In Crore)

Particulars		Quarter ended		Nine mont	Year ended	
	31.12.2017	31.12.2017 30.09.2017 31.12.2016		31.12.2017	31.12.2016	31.03.2017
	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)
Investment income	161.47	241.53	241.61	797.01	745.51	963.19
Others	65.40	54.91	77.68	183.58	182.86	258.78

- 2 Exceptional items represent a one time payment to dealers to compensate them for any losses incurred on introduction of GST as a result of pre-GST inventory held on 30 June 2017.
- Post the applicability of GST with effect from 1 July 2017, Sales are required to be disclosed net of GST. Accordingly, the Gross sales figures for the quarter and nine months ended 31 December 2017 are not comparable with the previous periods presented in the results.
- 4 The Company has opted to publish Extracts of the Unaudited/Audited Consolidated Financial Results, pursuant to option made available as per Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015. These standalone financial results are available on the Company's website viz. www.bajajauto.com and on the websites of BSE (www.bseindia.com) and NSE (www.nseindia.com).
- 5 ₹1 crore is equal to ₹10 million.
- The above results have been reviewed by the Audit Committee, approved by the Board of Directors in the meeting held on 2 February 2018 and subjected to a limited review by the statutory auditors.

By order of the Board of Directors For Bajaj Auto Limited

Pune

Date: 2 February 2018

Rahul Bajaj Chairman



Bajaj Auto Limited CIN: L65993PN2007PLC130076

Registered Office: Mumbai - Pune Road, Akurdi, Pune 411 035

Website: www.bajajauto.com; E-mail: investors@bajajauto.co.in; Telephone: +91 20 27472851; Fax: +91 20 27407380

Statement of consolidated unaudited financial results for the quarter and nine months ended 31 December 2017

(₹ In Crore)

						(₹ In Crore)	
Pa	articulars	Quarter ended Nine months ended					Year ended
		31.12.2017	30.09.2017	31.12.2016	31.12.2017	31.12.2016	31.03.2017
		(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)
1 Re	evenue from operations						
(a)	Gross sales (See note 4)	6,246.23	6,461.30	5,262.80	18,447.83	17,574.33	22,694.87
(b)	Other operating revenue	123.11	105.13	91.33	342.13	300.87	393.16
To	otal revenue from operations	6,369.34	6,566.43	5,354.13	18,789.96	17,875.20	23,088.03
	ther income (See note 2)	225.88	297.18	318.69	846.53	928.49	1,222.23
	otal income (1+2)	6,595.22	6,863.61	5,672.82	19,636.49	18,803.69	24,310.26
	rpenses						
()) Cost of raw material and components consumed	3,970.97	4,116.70	2,992.32	11,510.59	10,265.83	13,285.36
()) Purchases of traded goods	404.40	325.97	323.71	1,062.30	1,002.55	1,382.47
	Changes in inventories of finished goods, work-in-progress and traded goods	(20.70)	106.54	68.02	140.26	35.50	(43.68)
	Excise duty	-	(13.48)	287.24	398.34	1,005.84	1,321.35
	Employee benefits expense	265.49	264.95	242.34	803.14	769.97	997.39
	Finance costs	0.30	0.47	0.26	1.01	1.16	1.40
	Depreciation and amortisation expense	74.68	76.97	77.17	226.91	231.59	307.29
	Other expenses	526.42	472.33	401.16	1,425.78	1,295.68	1,748.02
	Expenses capitalised	(7.85)	(4.05)	(4.67)	(16.46)	(14.62)	(22.27)
	otal expenses	5,213.71	5,346.40	4,387.55	15,551.87	14,593.50	18,977.33
	nare of profits of associate (after tax)	62.53	81.90	52.70	191.48	193.30	254.62
	rofit before exceptional items and tax (3-4+5)	1,444.04	1,599.11	1,337.97	4,276.10	4,403.49	5,587.55
	cceptional items (See note 3)	-	-	-	32.00	-	-
	rofit before tax (6-7)	1,444.04	1,599.11	1,337.97	4,244.10	4,403.49	5,587.55
	ax expense	101.10		207.07	4 000 00	4 4 4 9 9 9	
) Current tax	424.42	448.15	307.65	1,202.99	1,143.69	1,457.66
	Deferred tax	6.48	(42.62)	53.50	(2.36)	42.56	50.41
	otal tax expense	430.90	405.53	361.15	1,200.63	1,186.25	1,508.07
	rofit after tax (8-9)	1,013.14	1,193.58	976.82	3,043.47	3,217.24	4,079.48
	ofit attributable to non-controlling interest	(0.02)	-	-	(0.01)	-	(0.01)
12 Pr	ofit for the period (10-11)	1,013.16	1,193.58	976.82	3,043.48	3,217.24	4,079.49
13 Ot	ther comprehensive income, net of tax						
(a)) Items that will not be reclassified to profit or loss	8.39	(4.42)	(14.71)	(0.44)	(20.60)	(14.93)
(b)) Items that will be reclassified to profit or loss	66.89	49.95	(95.63)	246.08	(96.61)	(54.17)
To	otal other comprehensive income, net of tax	75.28	45.53	(110.34)	245.64	(117.21)	(69.10)
	otal comprehensive income (12+13)	1,088.44	1,239.11	866.48	3,289.12	3,100.03	4,010.39
17 10	National Profession Company (12-10)	1,000.44	1,200.11	555.45	0,200.12	0,100.00	4,010.00
15 Pr	rofit attributable to:						
	wners of the company	1,013.16	1,193.58	976.82	3,043.48	3,217.24	4,079.49
	on-controlling interests	(0.02)	1,100.00	370.02	(0.01)	0,211.24	(0.01)
	·	(0.02)	-	-	(0.01)	-	(0.01)
	otal comprehensive income attributable to:	4.000.44	4 000 44	000.40	2 000 40	2 400 00	4 040 00
	wners of the company	1,088.44	1,239.11	866.48	3,289.12	3,100.03	4,010.39
No	on-controlling interests	(0.02)	-	-	(0.01)	-	(0.01)
17 D-	sid us aguity abore conital (Eggs value of ₹10)	200.27	200.27	200.27	200.27	200.27	200.27
	aid-up equity share capital (Face value of ₹ 10)	289.37	289.37	289.37	289.37	289.37	289.37
	eserves excluding Revaluation Reserves						17,567.20
19 Ba	asic and diluted earnings per share (₹) (not annualised)	35.0	41.2	33.8	105.2	111.2	141.0

Segment-wise revenue, results and capital employed (consolidated) (₹ In Crore) **Particulars** Quarter ended Nine months ended Year ended 31.12.2017 30.09.2017 31.12.2016 31.12.2017 31.12.2016 31.03.2017 (Unaudited) (Unaudited) (Unaudited) (Unaudited) (Unaudited) (Audited) Segment revenue 5,431.21 18,974.55 Automotive 6,433.75 6,622.08 18,058.18 23,347.07 161.47 241.53 241.61 661.94 745.51 963.19 Investments 6,595.22 6,863.61 5,672.82 19,636.49 18,803.69 24,310.26 Total Segment profit before tax and finance costs 1,283.41 4,627.42 Automotive 1,358.58 1,097.03 3,584.78 3,660.39 241.00 241.20 660.33 961.53 Investments 160.93 744.26 1,338.23 4,404.65 5,588.95 Total 1,444.34 1,599.58 4,245.11 Less: Finance costs 0.30 0.47 0.26 1.01 1.16 1.40 1.444.04 1,337.97 5,587.55 Total profit before tax 1,599.11 4.244.10 4.403.49 Capital employed Segment assets 8.622.28 8.414.94 7,705.87 8.414.94 7.705.87 7.631.99 Automotive 14,655.29 13,956.16 11,945.43 14,655.29 11,945.43 13,605.69 Investments 399.94 399.94 421.93 414.57 421.93 414.57 Unallocable 23,492.16 22,978.38 20,065.87 23,492.16 20,065.87 21,637.62 Sub-total Segment liabilities 3,722.93 4,158.39 2,696.13 3,722.93 2,696.13 3,279.85 Automotive Investments

24.54

3,747.47

4,692.01

14,655.29

19,744.69

397.39

218.62

4,377.01

4,463.89

181.32

13,956.16

18,601.37

Unallocable

Investments Unallocable

Total

Capital employed
Automotive

Sub-total

15.74

2,711.87

5,009.74

11,945.43

17,354.00

398.83

24.54

3,747.47

4,692.01

14,655.29

19,744.69

397.39

15.74

2,711.87

5,009.74

11,945.43

17,354.00

398.83

15.74

3,295.59

4,352.14

13,605.69

18,342.03

384.20

Notes:

1 The consolidated financial results include results of the following companies:

Name of the company	% shareholding and voting power of Bajaj Auto Limited	Segment	Consolidated as	
a. PT. Bajaj Auto Indonesia	99.25%	Automotive	Subsidiary	
b. Bajaj Auto International Holdings BV *	100%	Automotive	Subsidiary	

^{*} The consolidated financial results of Bajaj Auto International Holdings BV include 47.99% interest in KTM AG as an associate.

2 Other income includes following -

(₹ In Crore)

Particulars		Quarter ended			Nine months ended	
	31.12.2017	30.09.2017	31.12.2016	31.12.2017	31.12.2016	31.03.2017
	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)
Investment income	161.47	241.53	241.61	661.94	745.51	963.19
Others	64.41	55.65	77.08	184.59	182.98	259.04

- 3 Exceptional items represent a one time payment to dealers to compensate them for any losses incurred on introduction of GST as a result of pre-GST inventory held on 30 June 2017.
- 4 Post the applicability of GST with effect from 1 July 2017, Sales are required to be disclosed net of GST. Accordingly, the Gross sales figures for the quarter and nine months ended 31 December 2017 are not comparable with the previous periods presented in the results.
- The Company has opted to publish Extracts of the Unaudited/Audited Consolidated Financial Results, pursuant to option made available as per Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015. The standalone financial results are available on the Company's website viz. www.bajajauto.com and on the websites of BSE (www.bseindia.com) and NSE (www.nseindia.com). Key standalone financial information is given below:

(₹ In Crore)

Particulars		Quarter ended		Nine mont	Year ended	
	31.12.2017	31.12.2017 30.09.2017 31.12.2016		31.12.2017	31.12.2016	31.03.2017
	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)
Revenue from operations and other income	6,596.21	6,862.87	5,673.42	19,770.55	18,803.57	24,310.00
Profit before tax	1,383.34	1,517.39	1,285.77	4,188.86	4,211.99	5,335.63
Profit after tax	952.44	1,111.86	924.62	2,988.23	3,025.74	3,827.56

- 6 ₹1 crore is equal to ₹10 million.
- 7 The above results have been reviewed by the Audit Committee, approved by the Board of Directors in the meeting held on 2 February 2018 and subjected to a limited review by the statutory auditors.

By order of the Board of Directors For Bajaj Auto Limited

Pune

Date: 2 February 2018

Rahul Bajaj Chairman