



UNAUDITED FINANCIAL RESULTS FOR THE QUARTER ENDED SEPTEMBER 30, 2007

	QUARTER QUARTER HALF YEAR HALF YEAR					
	ENDED	ENDED	ENDED	ENDED	ENDED	
	30.09.2007 (Unaudited)	30.09.2006 (Unaudited)	30.09.2007 (Unaudited)	30.09.2006 (Unaudited)	31.03.200 (Audited)	
Sales in numbers	614,093	708,124	1,185,684	1,355,218	2,721,824	
Gross Sales & Income from Operations	26378.8	27751.4	49994.8	52805.0	108342.7	
Less: Excise duty	2756.0	3391.7	5280.9	6418.7	13138.6	
Net Sales & Income from Operations (See note 3)	23622.8	24359.7	44713.9	46386.3	95204.1	
Other Income	1472.3	1424.3	2499.2	2369.9	5556.4	
TOTAL INCOME	25095.1	25784.0	47213.1	48756.2	100760.5	
EXPENDITURE:						
a) (Increase) / decrease in stock in trade and work in progress	(248.8)	68.4	(221.8)	292.4	9.0	
b) Consumption of raw materials	16611.8	17123.3	31178.0	31933.2	66627.0	
c) Purchase of traded goods	703.7	500.1	1370.7	1010.1	2374.1	
d) Employees Cost	735.2	725.9	1721.9	1569.9	3015.2	
e) Depreciation	487.2	491.7	977.4	972.9	1902.6	
f) Other expenditure	2061.6	2345.2	4183.2	4430.9	9329.6	
g) Expenses capitalised	(25.8)	(55.1)	(56.8)	(120.8)	(320.5)	
Total	20324.9	21199.5	39152.6	40088.6	82937.0	
Interest	13.6	20.0	14.2	27.3	53.4	
Exceptional items						
Export incentives accrued in previous year written off	-	-	-	103.9	103.9	
Compensation paid under Voluntary Retirement Schemes	-	126.0	-	137.8	385.7	
Provision for write downs (See note 4)	77.4	-	77.4	-	-	
Profit / (Loss) from ordinary activities before tax	4679.2	4438.5	7968.9	8398.6	17280.5	
Tax expense (Including Fringe Benefit Tax)	1315.0	1250.0	2340.0	2550.0	4900.9	
Net Profit / (Loss) from ordinary activities after tax	3364.2	3188.5	5628.9	5848.6	12379.6	
Prior period adjustments (net)	-	(12.6)	-	(12.6)	(8.6)	

Net Profit / (Loss) for the period	3364.2	3175.9	5628.9	5836.0	12371.0
Paid up Equity Share Capital (Face value of Rs 10/-)	1011.8	1011.8	1011.8	1011.8	1011.8
Reserves excluding Revaluation Reserves as at 31 March 2007					54331.4
Basic and Diluted Earnings Per Share (Rs.) (not annualised)					
a) before extraordinary items	33.2	31.4	55.6	57.7	122.3
b) after extraordinary items	33.2	31.4	55.6	57.7	122.3
Public shareholding					
No. of shares			69,024,067	69,037,225	68,986,672
Percentage of Shareholding			68.22%	68.23%	68.18%

CONSOLIDATED FINANCIAL AND SEGMENT-WISE RESULTS OF BAJAJ AUTO LIMITED AND ITS SUBSIDIARIES, JOINT VENTURES AND ASSOCIATES

UNAUDITED CONSOLIDATED FINANCIAL RESULTS FOR THE QUARTER ENDED SEPTEMBETR 30, 2007

(Rs. in Million)

	QUARTER ENDED 30.09.2007 (Unaudited)	QUARTER ENDED 30.09.2006 (Unaudited)	HALF YEAR ENDED 30.09.2007 (Unaudited)	HALF YEAR ENDED 30.09.2006 (Unaudited)	YEAR ENDED 31.03.2007 (Audited)
Net Sales & Income from operations (See note 3)	25833.4	25388.6	47897.7	48331.4	101186.7
EXPENDITURE :					
a) (Increase) / decrease in stock-in-trade and work in progress	(248.6)	68.6	(221.4)	304.1	22.4
b) Consumption of raw materials	16626.4	17123.4	31229.3	31931.7	66594.0
c) Purchase of traded goods	703.7	500.1	1370.7	1010.1	2374.1
d) Employees Cost	757.2	731.8	1764.4	1581.8	3059.5
e) Depreciation	489.9	492.3	981.1	974.2	1905.9
f) Other expenditure	2159.0	2343.6	4358.9	4422.2	9428.3
g) Expenses capitalised	(25.8)	(55.1)	(56.8)	(120.8)	(320.5)
Total	20461.8	21204.7	39426.2	40103.3	83063.7
Interest	13.6	20.0	14.2	27.3	55.4
Exceptional items					

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Export incentives accrued in previous year written off	-	-	-	103.9	103.9
Compensation paid under Voluntary Retirement Schemes	-	126.0	-	137.8	385.7
Provision for write downs (See note 4)	77.4	-	77.4	-	-
Profit / (Loss) from ordinary activities before tax and share of profit on Investments in Associates	5280.6	4037.9	8379.9	7959.1	17578.0
Add: Share of Profit after tax on Investments in Associates	17.5	25.6	35.8	39.9	203.9
Profit / (Loss) from ordinary activities before tax	5298.1	4063.5	8415.7	7999.0	17781.9
Tax expense (Including Fringe Benefit Tax)	1499.4	1300.2	2659.1	2719.5	5279.5
Profit / (Loss) from ordinary activities after tax	3798.7	2763.3	5756.6	5279.5	12502.4
Prior period adjustments					
Tax credits pertaining to earlier years	-	-	-	-	4.9
Others (net)	-	(12.6)	-	(12.6)	(8.6)
	3798.7	2750.7	5756.6	5266.9	12498.7
Less: Minority Interest in Net Income of subsidiaries	134.1	(117.0)	80.5	(158.5)	5.2
Net Profit / (Loss) from ordinary activities after tax	3664.6	2867.7	5676.1	5425.4	12493.5
Adjustments on account of write down of deferred tax assets	-	-	-	-	10.7
Net Profit / (Loss) for the period	3664.6	2867.7	5676.1	5425.4	12482.8
Paid up Equity Share Capital (Face value of Rs 10/-)	1011.8	1011.8	1011.8	1011.8	1011.8
Reserves excluding Revaluation Reserves as at 31 March 2007					60496.5

Basic and Diluted Earnings Per Share (Rs.) (not annualised)					
a) before extraordinary items	36.2	28.3	56.1	53.6	123.5
b) after extraordinary items	36.2	28.3	56.1	53.6	123.4

SEGMENT-WISE REVENUE, RESULTS AND CAPITAL EMPLOYED

(Rs. In Lakhs)

					(1.01 211 201110)
	QUARTER ENDED 30.09.2008 (Unaudited)	QUARTER ENDED 30.09.2007 (Unaudited)	HALF YEAR ENDED 30.09.2008 (Unaudited)	HALF YEAR ENDED 30.09.2007 (Unaudited)	YEAR ENDED 31.03.2008 (Audited)
Segment Revenue					
Automotive	254843	236182	485919	447047	904617
Investment	2210	2595	5088	5928	12267
Total	257073	238777	491007	452975	916884
Segment Profit/(Loss) before Tax and Interest					
Automotive	24968	33351	48293	57425	101722
Investment	2210	2595	5088	5928	12267
Total	27178	35946	53381	63353	113989
Less: Interest	587	136	679	142	516
Total Profit Before Tax	26591	35810	52702	63211	113473
Capital Employed					
Automotive	140014	148759	140014	148759	136867
Investment	171039	164960	171039	164960	190020
Unallocable	(2842)	(4965)	(2842)	(4965)	(33596)
Total	308211	308754	308211	308754	293291

NOTE:

The consolidated financial results include results of the following companies:

Name Of The Company	% shareholding and voting power of Bajaj Auto Limited and Subsidiaries	Segment	Consolidated as
a) Bajaj Auto Holdings Limited	100%	Investment	Subsidiary

b) Bajaj Allianz General Insurance Company Limited	74%	Insurance - general	Subsidiary
c) Bajaj Allianz Life Insurance Company Limited	74%	Insurance - life	Subsidiary
d) PT. Bajaj Auto Indonesia	97.5%	Automotive	Subsidiary
e) Bajaj Holdings & Investment Limited	100%	Investment	Subsidiary
f) Bajaj Finserv Limited	100%	Investment	Subsidiary
g) Maharashtra Scooters Limited	24%	Automotive & Investments	Joint venture
h) Bajaj Allianz Financial Distributors Limited	50%	Investment	Joint venture
i) Bajaj Auto Finance Limited	46.31%	Hire Purchase Financing	Associate

NOTES:

1. Gross Written Premium (GWP) for the quarter and half year ended September 30, 2007 of general insurance business is Rs. 5487.6 million and Rs. 11224.9 million respectively. The corresponding figure for the quarter and half year ended September 30, 2006 was Rs. 3919.7 million and Rs. 8421.1 million respectively.

Gross Written Premium (GWP) for the quarter and half year ended September 30, 2007 of life insurance business is Rs. 20008.1 million and Rs. 30606.8 million respectively. The corresponding figure for the quarter and half year ended September 30, 2006 was Rs. 8784.4 million and Rs. 16106.3 million respectively.

- 2. For the purpose of consolidated financials the net result of the insurance business revenue accounts together with shareholders income and transfers to policyholders revenue account in accordance with the reporting framework of IRDA, amounting to a net surplus of Rs.663.6 million prior to elimination of inter segment revenue of Rs. 18.4 million for the half year ended September 30, 2007, has been included in a manner consistent with the parent's reporting format as was done for the previous periods. However, for reporting segment information, segment revenues for both insurance businesses represent the premiums earned and other income.
- **3.** The Government of India, vide Public Notice No. PN -17 dated 12 July 2007, increased rate of DEPB (export incentive) from 6% to 9% with retrospective effect from 1 April 2007. Consequently additional export incentive pertaining to previous quarter aggregating Rs. 140 million has been accrued and included in Net Sales & Income from Operations of the quarter ended September 30, 2007.
- **4.**The Company with effect from 3rd September 2007 has discontinued its vehicle assembly facilities at its Akurdi Plant. The available infrastructure comprising land, buildings and some machinery, with suitable modifications/alterations, would be employed for business purposes including enhancing product and technology development capabilities. Consequently, surplus/redundant machinery, dies, components and spares have been identified. Assessment of realisable values is in process. The company has recognised a provision of Rs. 77.4 million in the above results for the quarter ended 30th September 2007 towards assessed losses on estimation. Further write downs / losses will be recognised in the subsequent quarter on completion of assessment.
- **5.**The Scheme of arrangement approved by the Board of Directors on 17 May 2007, involving demerger of undertakings of the company resulting into three entities viz. Bajaj Auto Limited., Bajaj Finserv Limited and Bajaj Holdings & Investments Limited, has been approved by the shareholders and unsecured creditors at the court-convened meetings held on 18 August

- 2007. Pending approval of the honourable High Court of Bombay and inter-company allocations thereafter, the above results of the company continue to be prepared as a single entity.
- **6.**The results for the quarter ended September 30, 2007 have been subjected to "Limited Review" by the auditors.
- **7.** Figures for previous year / period have been regrouped wherever necessary.
- **8.**The company did not have any investor complaints pending as on 1 July 2007 and as on 30 September 2007. There were seven investors' complaints received and disposed of during the quarter ended 30 September 2007.
- **9.**The above results have been reviewed by the Audit Committee and taken on record in the meeting of Board of Directors held on October 19, 2007.

BY ORDER OF THE BOARD OF DIRECTORS
FOR BAJAJ AUTO LIMITED

PUNE

RAHUL BAJAJ

DATE: October 19, 2007

CHAIRMAN

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