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**THE WORLD'S  
FAVOURITE  
INDIAN**

22 July 2020

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<b>BSE Code: 532977</b>	<b>NSE Code: BAJAJ-AUTO</b>

Dear Sir/Madam,

**Sub: Disclosure on Impact Assessment of COVID 19 pandemic**

In terms of the provisions of Regulations 30 of the SEBI (Listing Obligations & Disclosure Requirements) Regulations 2015 read with SEBI Circular No. SEBI/HO/CFD/CMD1/CIR/P/2020/84 dated 20 May 2020, we enclose herewith Disclosure relating to Impact Assessment of COVID 19 pandemic on the Company.

You are requested to please take the above on record and note the Compliance.

Thanking you,

Yours faithfully,  
For Bajaj Auto Limited,

Dr. J Sridhar  
Company Secretary

Encl: as above

**Disclosure on Impact Assessment of COVID-19 as per  
SEBI Circular No. SEBI/HO/CFD/CMD1/CIR/P/2020/84 dtd. 20 May 2020**

This disclosure is to be read in conjunction with our various communications to stock exchanges from 23 March 2020 till date.

Impact of COVID-19 pandemic is summarised as under :

<b>Particulars</b>	<b>Comments from the Company</b>
<p>Impact of COVID-19 on business of the Company</p>	<p>The COVID-19 pandemic is unprecedented, and the lockdown and other containment / precautionary measures have resulted in disrupted supply lines and sharp decline in demand. The impact was experienced in India as well as in other countries that we export to.</p> <p>Bajaj Auto, across its plants located at Akurdi, Waluj, Chakan, Pantnagar and various business locations has also experienced this adverse impact.</p> <ul style="list-style-type: none"> <li>- All manufacturing operations came to a near standstill for period ranging from 28 to 43 days between March and May</li> <li>- Shutdown of vendors resulted in disruption of supplies impacting production for exports and</li> <li>- Shutdown of dealers across India adversely impacted business in India</li> </ul>
<p>Manner of re-starting operations of the Company</p>	<p>Bajaj Auto could gradually improve the operations from ~25% when plants were gradually opened in April / May 2020 and have now been able to ramp-up production to almost 70% of normal levels. However, things are far from normal as this is an unstable recovery due to sporadic local shutdowns in various parts of the country impacting both, demand as well as supply chain.</p> <p>Exports and domestic sales were both impacted due to restrictions on production from the beginning of the pandemic. However, exports continued thru the quarter basis our order book while domestic sales started in May-end.</p>

Particulars	Comments from the Company
	<p>Bajaj Auto gave extensive digital training along with training material to its vendors and dealers to ensure safe and smooth resumption of operations.</p> <p>Bajaj Auto continues to adopt “Work from Home” policy for its employees, wherever possible.</p>
<p>Steps taken to ensure smooth functioning of our operations</p>	<p>Bajaj Auto has taken various steps to support and safeguard multiple stakeholders to prepare restart business in a new normal, mainly in five areas:</p> <ul style="list-style-type: none"> <li>- Protection of our employees, workers &amp; staff alike</li> <li>- Restart our supply chain</li> <li>- Cater to demand, both in India and outside India</li> <li>- Maintain our financial strength and</li> <li>- Contribute to society</li> </ul> <p>We have also taken all requisite measures to adhere to the directives given by Government for COVID-19 management. Some of these include;</p> <ul style="list-style-type: none"> <li>- Safety guidelines to its employees and workers</li> <li>- Appropriate training to staff and workers on safety</li> <li>- Regular sanitization and fumigation of the factory premises and offices</li> <li>- Strictly follow the social distancing norms</li> <li>- Thermal screening of all entrants and</li> <li>- Distribution of masks</li> </ul> <p>Wherever possible, we have asked our employees to continue working from home. Requisite laptops and digital connectivity is ensured to enable Working from Home.</p>

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<p>Estimation of the future impact of the pandemic on the Company's operations and on the demand for its products</p>	<p>To accurately estimate the future impact of this pandemic on the performance of Bajaj Auto is difficult to assess, given the volatile and still evolving environment with fresh lockdowns being imposed.</p> <p>Given our strong brand and financial stability coupled with committed suppliers and dealers, we are confident to get back to doing business and adjust to the new normal.</p> <p>However, it is not possible to assess the future impact of this pandemic.</p>																																																
<p>Impact on the Company's revenues and profitability</p>	<p>Reported volumes for April, May and June 2020 are tabulated below:</p> <table border="1" data-bbox="578 919 1263 1098"> <thead> <tr> <th>Particulars</th> <th>April 20</th> <th>April 19</th> <th>Change</th> </tr> </thead> <tbody> <tr> <td>Domestic</td> <td>-</td> <td>232,104</td> <td>-100%</td> </tr> <tr> <td>Export</td> <td>37,878</td> <td>191,211</td> <td>-80%</td> </tr> <tr> <td>Total</td> <td>37,878</td> <td>423,315</td> <td>-91%</td> </tr> </tbody> </table> <table border="1" data-bbox="578 1142 1263 1320"> <thead> <tr> <th>Particulars</th> <th>May 20</th> <th>May 19</th> <th>Change</th> </tr> </thead> <tbody> <tr> <td>Domestic</td> <td>40,074</td> <td>235,824</td> <td>-83%</td> </tr> <tr> <td>Export</td> <td>87,054</td> <td>183,411</td> <td>-53%</td> </tr> <tr> <td>Total</td> <td>127,128</td> <td>419,235</td> <td>-70%</td> </tr> </tbody> </table> <table border="1" data-bbox="578 1365 1263 1543"> <thead> <tr> <th>Particulars</th> <th>June 20</th> <th>June 19</th> <th>Change</th> </tr> </thead> <tbody> <tr> <td>Domestic</td> <td>151,189</td> <td>229,225</td> <td>-34%</td> </tr> <tr> <td>Export</td> <td>126,908</td> <td>175,399</td> <td>-28%</td> </tr> <tr> <td>Total</td> <td>278,097</td> <td>404,624</td> <td>-31%</td> </tr> </tbody> </table> <p>However strict cost control measures helped in restricting the loss and EBITDA is lower by 65%.</p>	Particulars	April 20	April 19	Change	Domestic	-	232,104	-100%	Export	37,878	191,211	-80%	Total	37,878	423,315	-91%	Particulars	May 20	May 19	Change	Domestic	40,074	235,824	-83%	Export	87,054	183,411	-53%	Total	127,128	419,235	-70%	Particulars	June 20	June 19	Change	Domestic	151,189	229,225	-34%	Export	126,908	175,399	-28%	Total	278,097	404,624	-31%
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Impact on the Company's capital and financial resources	No fresh equity capital was raised during this period. Bajaj Auto has adequate capital and financial resources to manage its business and continues to remain debt-free.
Impact on the Company's liquidity and ability to service debt and other obligations	Bajaj Auto is a debt-free company and hence there are no interest or debt related obligations. With large surplus cash and cash equivalents, liquidity position continues to be strong and we do not foresee any challenge in meeting our financial / other obligations.
Impact on the Company's assets	Based on our internal assessment, currently we do not foresee any challenge in recoverability of our major assets.
Impact on contractual obligations	There has been no breach of any contractual obligations by the Company or by the counterparties under their contracts with the Company.
Impact on Internal Financial Controls	There is no impact of this pandemic on the Internal Financial Controls of the Company. Wherever there was a challenge, suitable alternative of way of working has been established to ensure all controls are in place.