

## NOVEMBER'18 SALES

Nov-18

Particulars	Nov-18	Nov-17	Change %	Highlights
<b>MOTORCYCLES</b>				
DOMESTIC	2,05,259	1,41,948	45	-
EXPORTS	1,41,285	1,22,022	16	-
SUB-TOTAL	3,46,544	2,63,970	31	-
<b>COMMERCIAL VEHICLES</b>				
DOMESTIC	29,559	37,887	-22	-
EXPORTS	30,827	24,601	25	-
SUB-TOTAL	60,386	62,488	-3	-
<b>TOTAL (MC + CV)</b>				
DOMESTIC	2,34,818	1,79,835	31	-
EXPORTS	1,72,112	1,46,623	17	-
<b>TOTAL</b>	<b>4,06,930</b>	<b>3,26,458</b>	<b>25</b>	<b>-</b>

YTD

Particulars	Apr-Nov 2018	Apr-Nov 2017	Change %	Highlights
<b>MOTORCYCLES</b>				
DOMESTIC	17,73,974	13,64,060	30	-
EXPORTS	11,62,061	9,20,123	26	-
SUB-TOTAL	29,36,035	22,84,183	29	-
<b>COMMERCIAL VEHICLES</b>				
DOMESTIC	2,74,096	2,10,829	30	-
EXPORTS	2,69,583	1,73,854	55	-
SUB-TOTAL	5,43,679	3,84,683	41	-
<b>TOTAL (MC + CV)</b>				
DOMESTIC	20,48,070	15,74,889	30	-
EXPORTS	14,31,644	10,93,977	31	-
<b>TOTAL</b>	<b>34,79,714</b>	<b>26,68,866</b>	<b>30</b>	<b>-</b>

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Rakesh Sharma  
Chief Commercial Officer, Bajaj Auto Ltd., Pune  
3 December 2018