

JOB DESCRIPTION

Job Title	: Head Products	Reporting To	: CEO
Department	: Product Development	Location	: Pune

Role & Responsibilities	<p>Develop a process for rollout of new products and ensuring compliance of the process</p> <p>Establish contacts and work with 3rd party product manufacturers for sourcing products and services at competitive rates.</p> <p>Structure new products with 3rd party manufacturers and ensure a smooth roll out in line with the laid out process</p> <p>Work with the sales, mid office and research to disseminate the product information to the system.</p> <p>Enable achievements of business targets & process excellence using defined strategies, exception management and resolve inter function issues.</p> <p>Be responsible for advisory processes rollout.</p> <p>Ensure all receivables are processed on timely basis</p> <p>Ensure coordination with the AMC/ Insurance & 3rd party manufacturers for various issues and that the TAT are maintained</p> <p>Roll out of internal & external contests</p>
Skills/Knowledge prerequisites	<p>Candidates should possess adequate knowledge about financial markets and products. Prior experience of working in close association with various product manufacturers for developing new products is a critical success factors for this position.</p>
Educational Qualifications	<p>A professional with CA / ICWA / CFA / MBA</p>
Experience Profile	<p>12 years plus experience in the financial distribution industry</p>
Personality Traits	<p>Presentable.</p> <p>Good Leadership Quality.</p> <p>Ability to accept challenge.</p> <p>Team Development Quality.</p> <p>Good Presentation skills.</p>
Professional Skills	<p>Understanding the MF Market/Insurance and Fixed income markets</p>