

## FEBRUARY '19 SALES

Feb-19

Particulars	Feb-19	Feb-18	Change %	Highlights
<b>MOTORCYCLES</b>				
DOMESTIC	186,523	175,489	6	-
EXPORTS	141,462	122,025	16	-
SUB-TOTAL	327,985	297,514	10	-
<b>COMMERCIAL VEHICLES</b>				
DOMESTIC	35,183	38,534	-9	-
EXPORTS	29,921	21,835	37	-
SUB-TOTAL	65,104	60,369	8	-
<b>TOTAL (MC + CV)</b>				
DOMESTIC	221,706	214,023	4	-
EXPORTS	171,383	143,860	19	-
<b>TOTAL</b>	<b>393,089</b>	<b>357,883</b>	<b>10</b>	<b>-</b>

YTD

Particulars	Apr-Feb 2019	Apr-Feb 2018	Change %	Highlights
<b>MOTORCYCLES</b>				
DOMESTIC	2,321,107	1,815,590	28	-
EXPORTS	1,592,228	1,283,805	24	-
SUB-TOTAL	3,913,335	3,099,395	26	-
<b>COMMERCIAL VEHICLES</b>				
DOMESTIC	360,481	325,024	11	-
EXPORTS	352,336	248,024	42	-
SUB-TOTAL	712,817	573,048	24	-
<b>TOTAL (MC + CV)</b>				
DOMESTIC	2,681,588	2,140,614	25	-
EXPORTS	1,944,564	1,531,829	27	-
<b>TOTAL</b>	<b>4,626,152</b>	<b>3,672,443</b>	<b>26</b>	<b>-</b>

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Rakesh Sharma  
Executive Director, Bajaj Auto Ltd., Pune  
1 March 2019