

JULY'12 SALES

Jul-12

Particulars	Jul-12	Jul-11	Growth %	Highlights
MOTORCYCLES	308,858	318,095	-3	New product sales included 5600 Pulsar 200 NS and 14400 Discover 125 ST.
COMMERCIAL VEHICLES	35,292	45,617	-23	-
TOTAL	344,150	363,712	-5	-
Exports out of the above	125,501	143,996	-13	Partial recovery in Sri Lanka & Egypt; further gains expected in August.

YTD

Particulars	Apr-July 2012	Apr-July 2011	Growth %	Highlights
MOTORCYCLES	1,291,481	1,281,146	1	-
COMMERCIAL VEHICLES	131,640	175,381	-25	-
TOTAL	1,423,121	1,456,527	-2	-
Exports out of the above	541,146	571,360	-5	-