


UNAUDITED FINANCIAL RESULTS FOR THE QUARTER ENDED SEPTEMBER 30, 2006

(Rs. in Million)

	QUARTER ENDED 30.09.2006 (Reviewed)	QUARTER ENDED 30.09.2005 (Reviewed)	HALF YEAR ENDED 30.09.2006 (Reviewed)	HALF YEAR ENDED 30.09.2005 (Reviewed)	YEAR ENDED 31.03.2006 (Audited)
Sales in numbers	708,124	555,552	1,355,218	1,061,076	2,281,230
Gross Sales & Income from Operations	27751.4	21306.3	52805.0	39898.8	87483.8
Less: Excise duty	3391.7	2636.8	6418.7	4887.8	10804.8
Net Sales & Income from Operations	24359.7	18669.5	46386.3	35011.0	76679.0
Other Income	1424.3	1362.0	2369.9	2289.8	4384.5
TOTAL INCOME	25784.0	20031.5	48756.2	37300.8	81063.5
TOTAL EXPENDITURE :					
a) (Increase)/decrease in stock-in-trade	68.4	156.5	292.4	(10.7)	(490.1)
b) Materials	17623.4	12824.9	32943.3	24416.3	53736.1
c) Staff Cost	725.9	652.4	1569.9	1384.2	2741.3
d) Other expenditure	2345.2	1964.0	4430.9	3624.6	7377.1
e) Expenses capitalised	(55.1)	(84.7)	(120.8)	(135.1)	(248.1)
Interest	20.0	0.5	27.3	1.4	3.4
GROSS PROFIT AFTER INTEREST BUT BEFORE DEPRECIATION AND TAXATION	5056.2	4517.9	9613.2	8020.1	17943.8
Export incentives accrued in previous year written off	-	-	103.9	-	-
Compensation paid under Voluntary Retirement Schemes (See note 4)	126.0	-	137.8	-	226.4
Depreciation	491.7	489.8	972.9	952.0	1910.0
PROFIT BEFORE TAX	4438.5	4028.1	8398.6	7068.1	15807.4
Provision for Taxation (Including Deferred Taxes and Fringe Benefit Tax)	1250.0	1120.0	2550.0	2070.0	4791.1
NET PROFIT	3188.5	2908.1	5848.6	4998.1	11016.3
Prior period adjustments					
Tax credits pertaining to earlier years	-	-	-	-	225.1
Others (net)	(12.6)	(14.5)	(12.6)	(25.0)	(8.7)
Profit after prior period adjustments	3175.9	2893.6	5836.0	4973.1	11232.7
Paid up Equity Share Capital (Face value of Rs	1011.8	1011.8	1011.8	1011.8	1011.8

10/-)					
Reserves excluding Revaluation Reserves					46695.5
Basic and Diluted Earnings per Share of Rs. 10/- each (not annualised) (Rs).	31.4	28.6	57.7	49.2	111.0
Aggregate of Non-Promoter Shareholding :					
No. of shares			71,031,876	71,047,533	71,047,708
Percentage of Shareholding			70.20%	70.22%	70.22%

CONSOLIDATED FINANCIAL AND SEGMENT-WISE RESULTS OF BAJAJ AUTO LTD. AND ITS SUBSIDIARIES, JOINT VENTURES AND ASSOCIATES

UNAUDITED CONSOLIDATED FINANCIAL RESULTS FOR THE QUARTER ENDED SEPTEMBER 30, 2006

(Rs. in Million)

	QUARTER ENDED 30.09.2006	QUARTER ENDED 30.09.2005	HALF YEAR ENDED 30.09.2006	HALF YEAR ENDED 30.09.2005	YEAR ENDED 31.03.2006 (Audited)
Net Sales / Income from Operations	25388.6	19695.7	48331.4	37254.0	81037.4
TOTAL EXPENDITURE :					
a) Materials	17692.1	12989.7	33245.9	24421.6	53281.5
b) Staff Cost	731.8	658.2	1581.8	1395.9	2763.6
c) Other expenditure	2343.6	1968.3	4422.2	3623.5	7391.4
d) Expenses capitalised	(55.1)	(84.7)	(120.8)	(135.1)	(248.1)
Interest	20.0	0.5	27.3	1.4	3.4
Gross Profit after Interest but before Depreciation & Taxation	4656.2	4163.7	9175.0	7946.7	17845.6
Export incentives accrued in previous year written off	-	-	103.9	-	-
Compensation paid under Voluntary Retirement Schemes (See note 4)	126.0	0.3	137.8	0.7	227.8
Depreciation	492.3	490.6	974.2	953.4	1912.8
Profit before Tax and share of profit on Investments in Associates	4037.9	3672.8	7959.1	6992.6	15705.0
Add: Share of Profit after tax on Investments in Associates	25.6	57.3	39.9	110.4	93.1
Profit before Tax	4063.5	3730.1	7999.0	7103.0	15798.1
Provision for Taxation (Including Deferred Taxes & Fringe Benefit Tax)	1300.2	1184.0	2719.5	2208.2	5093.7
Net Profit	2763.3	2546.1	5279.5	4894.8	10704.4
Prior period adjustments					

Tax credits pertaining to earlier years	-	-	-	-	228.2
Others (net)	(12.6)	(14.5)	(12.6)	(25.0)	(8.7)
Profit after prior period adjustments	2750.7	2531.6	5266.9	4869.8	10923.9
Less: Minority Interest in Net Income of subsidiaries	(117.0)	(99.7)	(158.5)	(63.0)	(122.1)
Income attributable to consolidated group	2867.7	2631.3	5425.4	4932.8	11046.0

SEGMENT-WISE REVENUE, RESULTS AND CAPITAL EMPLOYED

	(Rs. in Million)				
	QUARTER ENDED 30.09.2006	QUARTER ENDED 30.09.2005	HALF YEAR ENDED 30.09.2006	HALF YEAR ENDED 30.09.2005	YEAR ENDED 31.03.2006 (Audited)
Segment Revenue					
Automotive	24361.4	18680.7	46401.1	35033.6	76728.2
Insurance	11273.8	7077.5	20936.2	11007.7	38440.4
Investment & Others	1430.0	1332.4	2382.4	2329.5	4470.7
Total	37065.2	27090.6	69719.7	48370.8	119639.3
Less: Inter segment Revenue	120.5	96.9	182.1	154.3	254.5
Net Sales/Income from operations	36944.7	26993.7	69537.6	48216.5	119384.8
Segment Profit/(Loss) before Tax and Interest					
Automotive	3116.7	2798.3	6225.9	4997.5	11826.9
Insurance	(400.0)	(319.9)	(440.8)	(104.6)	(167.4)
Investment & Others	1366.8	1252.2	2241.2	2211.5	4142.0
Total	4083.5	3730.6	8026.3	7104.4	15801.5
Less: Interest	20.0	0.5	27.3	1.4	3.4
Total Profit Before Tax	4063.5	3730.1	7999.0	7103.0	15798.1
Capital Employed					
Automotive	7545.6	7588.4	7545.6	7588.4	6839.9
Insurance	4962.4	3554.9	4962.4	3554.9	5640.1
Investment & Others	61755.8	52925.4	61755.8	52925.4	60325.7
Unallocable	239.5	402.6	239.5	402.6	(3828.9)
Total	74503.3	64471.3	74503.3	64471.3	68976.8

NOTE:

The consolidated financial results include results of the following companies:

Name Of The Company	% shareholding and voting power of Bajaj Auto Limited and Subsidiaries	Segment	Consolidated as
a) Bajaj Auto Holdings Limited	100%	Investment	Subsidiary
b) Bajaj Allianz General Insurance Company Limited	74%	Insurance - general	Subsidiary
c) Bajaj Allianz Life Insurance Company Limited	74%	Insurance - life	Subsidiary
d) Maharashtra Scooters Limited	24%	Automotive & Investments	Joint venture
e) Bajaj Auto Finance Limited	41.51%	Hire Purchase Financing	Associate

NOTES:

1. Gross Written Premium (GWP) for the quarter and half year ended September 30, 2006 of general insurance business is Rs. 3919.7 million and Rs. 8421.1 million respectively. The corresponding figure for the quarter and half year ended September 30, 2005 was Rs. 3053.6 million and Rs. 6222.4 million respectively.

Gross Written Premium (GWP) for the quarter and half year ended September 30, 2006 of life insurance business is Rs. 8784.4 million and Rs. 16106.3 million respectively. The corresponding figure for the quarter and half year ended September 30, 2005 was Rs. 5364.7 million and Rs. 7761.4 million respectively.

2. For the purpose of consolidated financials the net result of the insurance business revenue accounts together with shareholders income and transfers to policyholders revenue account in accordance with the reporting framework of IRDA, amounting to a net loss of Rs.434.5 million prior to elimination of inter segment revenue of Rs. 17.6 million for the half year ended September 30, 2006, has been included in a manner consistent with the parent's reporting format as was done for the previous periods. However, for reporting segment information, segment revenues for both insurance businesses represent the premiums earned and other income.

3. The consolidated financial results exclude the Indonesian joint venture company viz. PT. Bajaj Auto Indonesia as the company had not commenced business as at 30th September 2006.

4. The company had announced a Voluntary Retirement Scheme (VRS) on 23rd August 2006 for the workmen and on 13th September 2006 for the staff of its Akurdi plant. The schemes were open till 25th September 2006. In response to the VRS, 343 workmen and 41 staff opted for the same.

In line with the policy consistently followed by the company, the liability amounting to Rs. 378 million, in respect of the same will be charged equally over the three quarters of the year. A sum of Rs. 126 million has been charged in the current quarter. The balance together with any further sums in this regard will be charged in the remaining two quarters of the current financial year.

5. The results for the quarter ended September 30, 2006 have been subjected to "Limited Review" by the auditors.

6. Figures for previous year / period have been regrouped wherever necessary.

7. The company did not have any investor complaints pending as on 1 July 2006 and as on 30 September 2006. There were six investors' complaints received and disposed of during the quarter ended 30 September 2006.

8. The above results have been taken on record in the meeting of Board of Directors held on October 18, 2006.

**BY ORDER OF THE BOARD OF DIRECTORS
FOR BAJAJ AUTO LIMITED**

RAHUL BAJAJ

CHAIRMAN

PUNE

DATE : October 18, 2006

Top